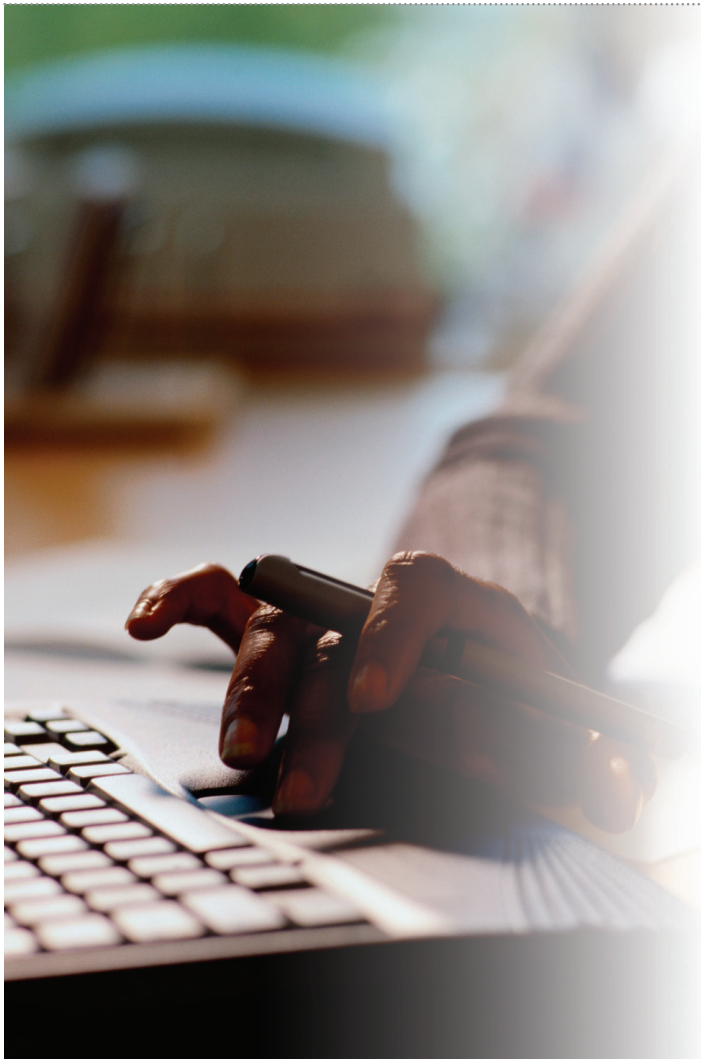


Communications Case Study

GE Fanuc Automation (UK) Ltd.

CASTELLE®
FaxPress™ Small Business Edition



The Challenge:

- As part of its plan to modernise and upgrade their office printing, GE Fanuc was looking for a single solution to supply printing, scanning and fax capabilities that would also lead to a reduction in operational costs. Users wanted the ability to fax from the desktop, as well as manage their incoming faxes electronically.

The Solution:

- The Xerox WorkCentre Pro 40 provided the high performance printing and scanning, while the Castelle FaxPress SBE provided the fax capability. Outgoing faxes are sent either directly from the desktop application by printing to the Castelle driver, or scanned and faxed from the console of the Xerox WorkCentre. Incoming faxes are all received electronically into a central pool on the fax server where they can be viewed and distributed by all of GE Fanuc's FaxPress users.

The Results:

- GE Fanuc now has a more efficient system in place to deal with print materials. A majority of their incoming faxes are from customers providing information, and the ability to receive these faxes electronically has sped up the workflow process. In addition, since they no longer have to print every fax, GE Fanuc has experienced a considerable savings on consumables. Also by receiving faxes electronically to the main office, GE Fanuc was able to forward faxes via email to the appropriate person—including home-based employees and those on the road—without having to scan and resend the documents.



Xerox
Business
Partner

Communications Case Study

Vertical Market Supported

Castelle network fax servers are tailored to meet the needs of any organisation that sends and receives faxes, including financial, healthcare, legal, manufacturing, government and insurance.

Xerox Products Supported

Xerox WorkCentre Pro 40



Profile

As Europe's largest supplier of CNC control systems for machine tools, GE Fanuc is a joint venture between General Electric (GE), who provides the sale and support of PLC/SCADA solutions, and FANUC (Japan), who provides CNC control systems.

Benefits Summary

The installation took place at GE Fanuc, a medium-sized company with 50 employees, most of which are home-based.

The installation consisted of a Xerox WorkCentre Pro 40 and a Castelle FaxPress Small Business Edition (SBE). The FaxPress SBE is a single-line analog fax server that provides direct integration with the Xerox WorkCentre Pro.

The ability to receive and route documents electronically has provided GE Fanuc with savings of time as well as operational savings (consumables).

*Working together...
getting results.*

Together we can.

For more information

on the Xerox Business Partner Program, visit www.xerox.com/partners/xbp



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