



General Bulletin # 03-GB-035

Date: June 16, 2003
To: All Minolta Valued Partners
From: Office Systems Division
Subject: **Castelle FaxPress Fax Servers approved as Minolta Compatible Partnered Solution**

Minolta is pleased to announce **Castelle's Fax Press** line of fax servers. Castelle is a market leader in fax solutions for small to medium sized workgroups and is a new compatible partner for Minolta printer/copier products.

Minolta Corporation's Solution Development Group tested and approved Castelle's FaxPress, to meet the faxing needs of those Minolta printer/copier products that do not currently offer faxing capability. If the Minolta printer/copier device (monochrome) offers e-mail capabilities, then the FaxPress solution can be integrated to provide faxing capabilities.

Fax Press is a broad line of fax servers, ranging from 2-line to 8-line models that route faxes to network locations and e-mail destinations, and allow for faxing within Microsoft Word, via a driver or directly through a FaxPress mail gateway. When combining the FaxPress mail gateway with Minolta DiALTA products that offer scan to e-mail, you can offer a high speed faxing solution that scans at 47 ppm and above.

Castelle's FaxPress Network Fax Server solutions can be purchased from the following distributors:

- MicroWarehouse
- CDW
- Tech Depot
- Tech Data

Below are the selling points and benefits, followed by Product Specifications:

- Low maintenance, limited administration overhead (requires administration for set up)
- Cost to implement is less than that of software based solutions
- Independent hardware will not tax server resources
- Does not require expensive intelligent fax modem boards, fax software or a dedicated PC
- Self-Contained unit that provides all the hardware and software required to integrate fax
 - Connect to local area network and telephone line(s)
 - Install FaxPress Client and Management software
- Files and faxes stored on file server or workstation
- Supports Windows, Novel Network or Linux Server environments
- Scalable solution (two-line unit to eight-line unit)

- ❑ Integrates into Microsoft Exchange and Lotus Notes so users can use the company's phonebook
- ❑ Universal driver makes faxing as easy as printing
- ❑ Files attached in their native format are automatically converted to fax format
- ❑ Versatile Fax Functions
 - Broadcasting
 - Delayed Sending
 - Customized Broadcasts
 - Internet Faxing
- ❑ Incoming/Outgoing Fax Archive
- ❑ System Management Tools
 - Utility that displays status of fax transmissions
 - Billing and Reporting
 - Cover Page

FaxPress Specifications

Network Operating System	Windows NT 4.0/2000/XP Windows Terminal Server NetWare 3.1x, 4.1x, 5.1x Linux, Citrix
Client Operating System	Windows 3.1x/95/98/NT4.0/2000/XP/ME
Fax Modem Specifications	ITU-T Group III, T.4, T.30; Baud Rates: 2400, 4800, 7200, 9600, 12000, 14000

How can FaxPress help your business? With the FaxPress solution you can now offer your customer walk-up faxing on all Minolta devices that offer scan-to-e-mail capabilities but do not offer faxing capabilities. What's the benefit of FaxPress over the DiALTA models that offer "fax" versions? Well, the FaxPress Solution is designed specifically for enterprise environments serving multiple users on a network. FaxPress is not intended to replace or take the place of a device that offers traditional analog dial-up fax capabilities. FaxPress is a network based appliance that requires the cooperation and assistance of the customer's IT department.

The chart provided below outlines the configurations available, the number of fax lines supported and the number of users each configuration is intended to support.

Fax Press Model	FaxPress 2500	Fax Press 5000	Fax Press 5000
Part Number	66298601-094	66298601-048	66298601-047
No. of Fax Lines	2	4	8
Hardware	Desktop	Desktop	Desktop
Network Topology	Ethernet 10/100BaseT	Ethernet 10/100BaseT	Ethernet 10/100BaseT
Number of Users	Less than 100	Unlimited	Unlimited
E-Mail Gateway	Included	Included	Included
Internal Memory	8MB	32MB	32MB
Suggested Retail	\$2,995	\$5,995	\$7,995

To learn more about the Fax Press Network Fax Server solutions, please contact Castelle directly at 800-289-7555 or at <http://www.castelle.com>.

As is with all other Minolta Compatible Partnered Solutions, any sales, service or technical support related questions should go directly to the compatible partner. Please use the 800 number or web site listed in the above paragraph to contact Castelle directly.

Best Regards,

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